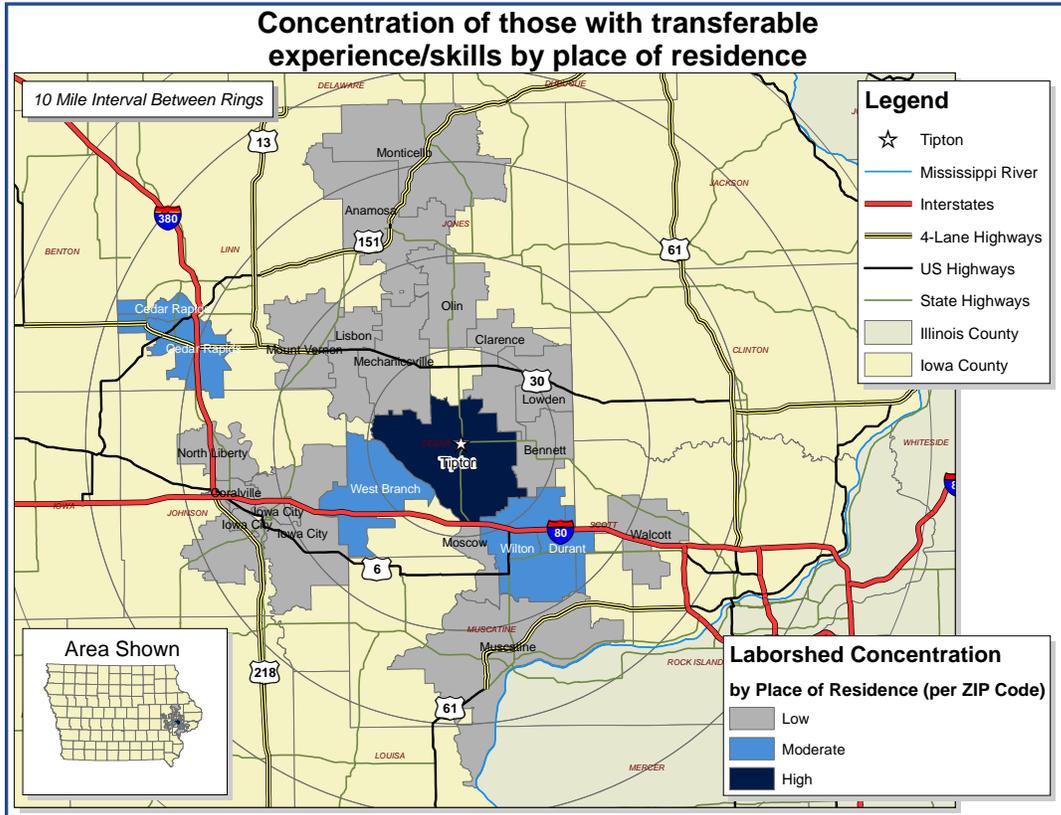


Labor Characteristics

Warehouse & Distribution

Cedar County, IA Laborshed Area



Estimated Potential Available Labor Per Occupational Category:

Business Operations:

- Managers - 11,101
- Bookkeeping & Accounting Clerks - 1,860
- Couriers & Messengers - 350
- Customer Service Reps - 1,470
- Mail Clerks - 1,110
- Production & Planning Clerks - 740
- Salespersons - 2,220
- Shipping & Receiving Clerks - 760
- Stock Clerks - 755
- Weighers, Measurers & Checkers - 355

Production:

- Managers - 360
- Supervisors - 1,865
- Assemblers & Fabricators - 2,580
- Industrial Machinery Mechanics - 365
- Logisticians - 370
- Maintenance & Repair Workers, General - 745

Material Moving:

- Managers - 750
- Forklift Operators - 754
- Heavy Truck Drivers - 743
- Laborers & Material Movers, Hand - 354
- Light Truck Drivers - 362

An estimated total of **29,969** people in the Laborshed area

Workers who have transferable experience/skills in the industry are currently commuting an average of 14 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 23 miles one way for the right employment opportunity.

Employment Status:

81.5% Employed

- 10.6% of the employed are willing to change employment

7.4% Unemployed

- 50.0% of the unemployed are willing to accept employment

3.7% Voluntarily Not Employed, Not Retired

7.4% Retired

Education Levels:

- 61.7% Education beyond high school
- 6.2% Trade certified
- 3.7% Vocational training
- 12.3% Associate degree
- 18.5% Undergraduate degree
- 2.5% Postgraduate/professional degree

Workplace Flexibility:

(by percent of interest)

- Cross-training - 76.9%
- Job teams - 53.8%
- Job sharing - 38.5%
- Varied shifts (2nd, 3rd, & split) - 35.7%
- Temporary work - 42.9%
- Seasonal work - 35.7%

Other Facts:

- 61.3% paid an hourly wage
- 59.3% are/were employed full-time
- 27.2% are/were self-employed
- 13.5% are/were employed part-time
- 15.2% hold two or more jobs
- Currently working an average of 43 hrs/week

Current Benefits:

- Health/medical insurance - 91.3%
- Pension/retirement/401K - 60.9%
- Dental coverage - 58.7%
- Paid vacation - 43.5%
- Vision coverage - 34.8%
- Life insurance - 23.9%
- Paid holidays - 19.6%
- Paid sick leave - 17.4%
- Disability Insurance - 15.2%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 84.6%
- Dental coverage - 46.2%
- Paid vacation - 38.5%
- Pension/retirement/401K - 38.5%
- Vision coverage - 38.5%
- Paid sick leave - 23.1%
- Paid holidays - 15.4%
- Disability insurance - 7.7%

Top Advertising Media:

(for those seeking employment opportunities)

- Internet - 57.7%
 - www.corridorcareers.com
 - www.craigslislist.org
 - www.monster.com
- Local/Regional Newspapers - 40.9%
 - The Gazette* - Cedar Rapids
 - Quad City Times*
- Local IowaWORKS Centers - 16.9%
- Networking through friends, family or acquaintances - 15.5%



Underemployment:

Total Underemployment - 1.2%

- Low hours - 0.0%
- Mismatch of skills - 1.2%
- Low income - 0.0%

IWD only counts individuals once when estimating Total Underemployment.

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Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Assemblers and Fabricators, All Other	51-2099	\$ 13.66	\$ 9.52	\$ 15.72	\$ 13.44
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 16.40	\$ 11.57	\$ 18.81	\$ 15.93
Business Operations Specialists, All Other	13-1199	\$ 25.78	\$ 13.64	\$ 31.85	\$ 24.17
Computer and Information Systems Managers	11-3021	\$ 51.06	\$ 36.64	\$ 58.27	\$ 48.40
Conveyor Operators and Tenders	53-7011	\$ 14.89	\$ 12.60	\$ 16.03	\$ 14.05
Cost Estimators	13-1051	\$ 27.55	\$ 17.15	\$ 32.75	\$ 26.48
Couriers and Messengers	43-5021	\$ 10.52	\$ 8.36	\$ 11.61	\$ 9.53
Customer Service Representatives	43-4051	\$ 14.86	\$ 9.65	\$ 17.48	\$ 14.41
Dispatchers, Except Police, Fire, and Ambulance	43-5032	\$ 17.87	\$ 11.40	\$ 21.10	\$ 16.78
Driver/Sales Workers	53-3031	\$ 13.33	\$ 8.26	\$ 15.86	\$ 9.55
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	\$ 21.49	\$ 15.25	\$ 24.60	\$ 21.36
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	\$ 30.29	\$ 17.84	\$ 36.52	\$ 28.14
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	\$ 27.65	\$ 19.69	\$ 31.64	\$ 27.11
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	\$ 23.57	\$ 15.82	\$ 27.44	\$ 21.77
General and Operations Managers	11-1021	\$ 48.85	\$ 26.64	\$ 59.96	\$ 42.79
Industrial Machinery Mechanics	49-9041	\$ 22.50	\$ 15.17	\$ 26.16	\$ 21.77
Industrial Production Managers	11-3051	\$ 51.60	\$ 31.15	\$ 61.82	\$ 45.82
Industrial Truck and Tractor Operators	53-7051	\$ 15.32	\$ 11.72	\$ 17.13	\$ 14.92
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$ 18.45	\$ 12.36	\$ 21.49	\$ 17.81
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$ 13.56	\$ 9.19	\$ 15.75	\$ 12.66
Logisticians	13-1081	\$ 29.28	\$ 22.01	\$ 32.92	\$ 29.22
Machine Feeders and Offbearers	53-7063	\$ 14.81	\$ 12.80	\$ 15.82	\$ 14.83
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	\$ 12.88	\$ 9.85	\$ 14.40	\$ 12.72
Maintenance and Repair Workers, General	49-9071	\$ 18.74	\$ 11.53	\$ 22.35	\$ 17.81
Management Analysts	13-1111	\$ 35.80	\$ 21.37	\$ 43.02	\$ 32.95
Managers, All Other	11-9199	\$ 39.70	\$ 23.26	\$ 47.92	\$ 35.42
Market Research Analysts	13-1161	\$ 24.23	\$ 15.18	\$ 28.76	\$ 22.19
Order Clerks	43-4151	\$ 14.52	\$ 11.81	\$ 15.88	\$ 13.86
Packers and Packagers, Hand	53-7064	\$ 11.60	\$ 8.37	\$ 13.21	\$ 10.90
Production, Planning, and Expediting Clerks	43-5061	\$ 23.68	\$ 18.40	\$ 26.30	\$ 24.64
Retail Salespersons	41-2031	\$ 14.15	\$ 8.31	\$ 17.07	\$ 10.77
Sales and Related Workers, All Other	41-9099	\$ 17.77	\$ 10.11	\$ 21.61	\$ 14.69
Sales Representatives, Services, All Other	41-3099	\$ 27.15	\$ 14.90	\$ 33.29	\$ 22.51
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	\$ 27.19	\$ 16.88	\$ 32.35	\$ 24.46
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	\$ 44.15	\$ 21.67	\$ 55.40	\$ 30.30
Shipping, Receiving, and Traffic Clerks	43-5071	\$ 15.11	\$ 11.30	\$ 17.02	\$ 14.73
Stock Clerks and Order Fillers	43-5081	\$ 11.98	\$ 8.26	\$ 13.85	\$ 10.59
Team Assemblers	51-2092	\$ 15.78	\$ 10.88	\$ 18.23	\$ 15.70
Transportation, Storage, and Distribution Managers	11-3071	\$ 39.54	\$ 26.00	\$ 46.32	\$ 35.79
Truck Drivers, Heavy and Tractor-Trailer	53-3032	\$ 18.03	\$ 14.14	\$ 19.97	\$ 17.55
Truck Drivers, Light or Delivery Services	53-3033	\$ 13.87	\$ 9.24	\$ 16.20	\$ 13.06
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	\$ 13.21	\$ 10.54	\$ 14.55	\$ 12.17
Wholesale and Retail Buyers, Except Farm Products	13-1022	\$ 25.34	\$ 15.63	\$ 30.20	\$ 24.44

The 2012 Iowa Wage data for the Cedar County Laborshed was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the Cedar County Laborshed area. The source of the wage and employment data is based on the May 2011 OES estimates. Additional occupational wage and employment data can be found at <http://iwin.iwd.state.ia.us/iowaOlmisZine>.